

Delivering RoCE for Converged Enterprise & Cloud Deployments

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Emulex Strategy



Connect



Monitor



Manage



Visibility and Optimization Over High-Speed Networks!

Why the Enterprise Cloud Data Center?



Enterprises see the CAPEX and OPEX gains from utilizing cloud computing paradigms,
but....

Have concerns over too much data in the public cloud.



Security



Performance

Availability

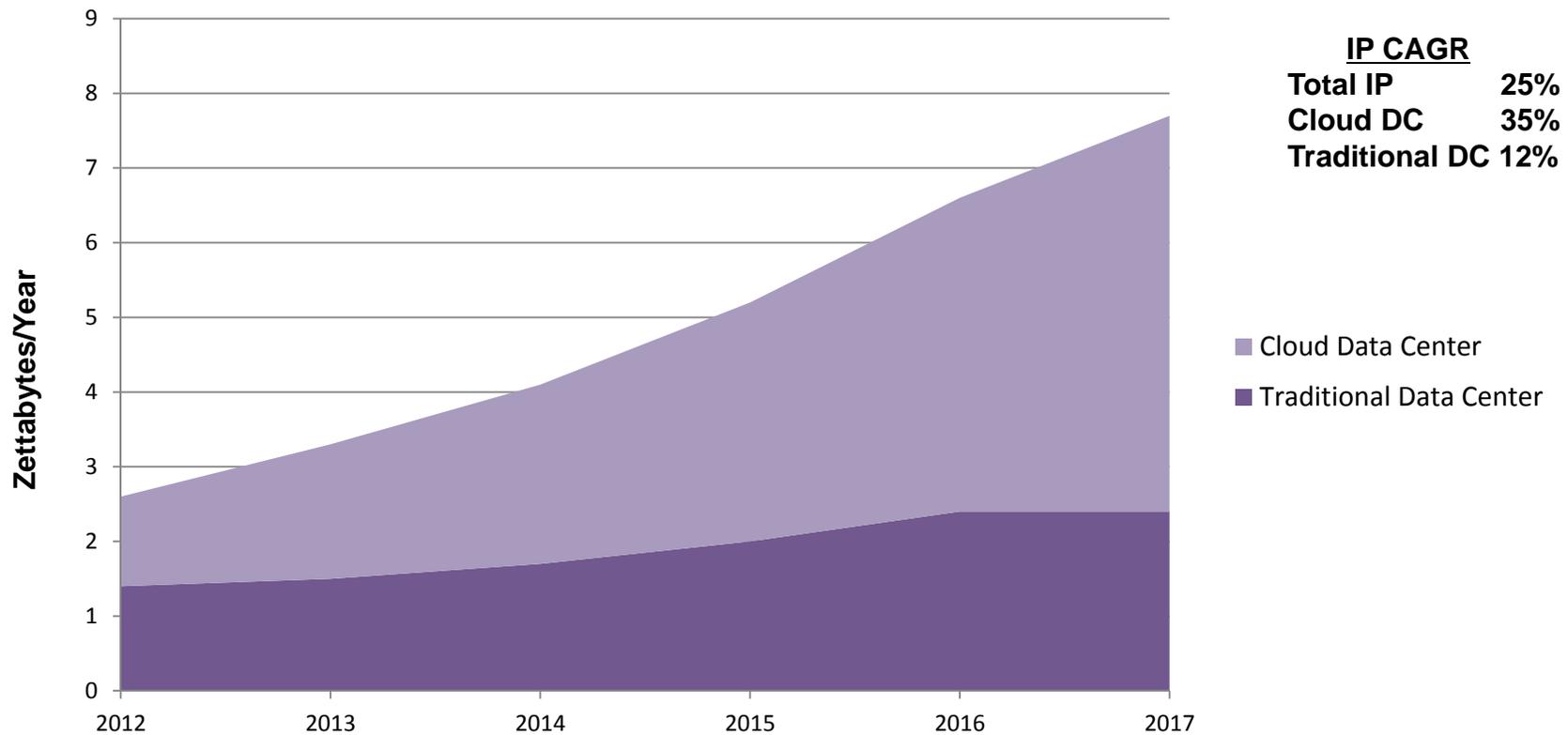
24/7

Mission: Build AWS inside the data center with ability to burst to public

Trends in IP Traffic



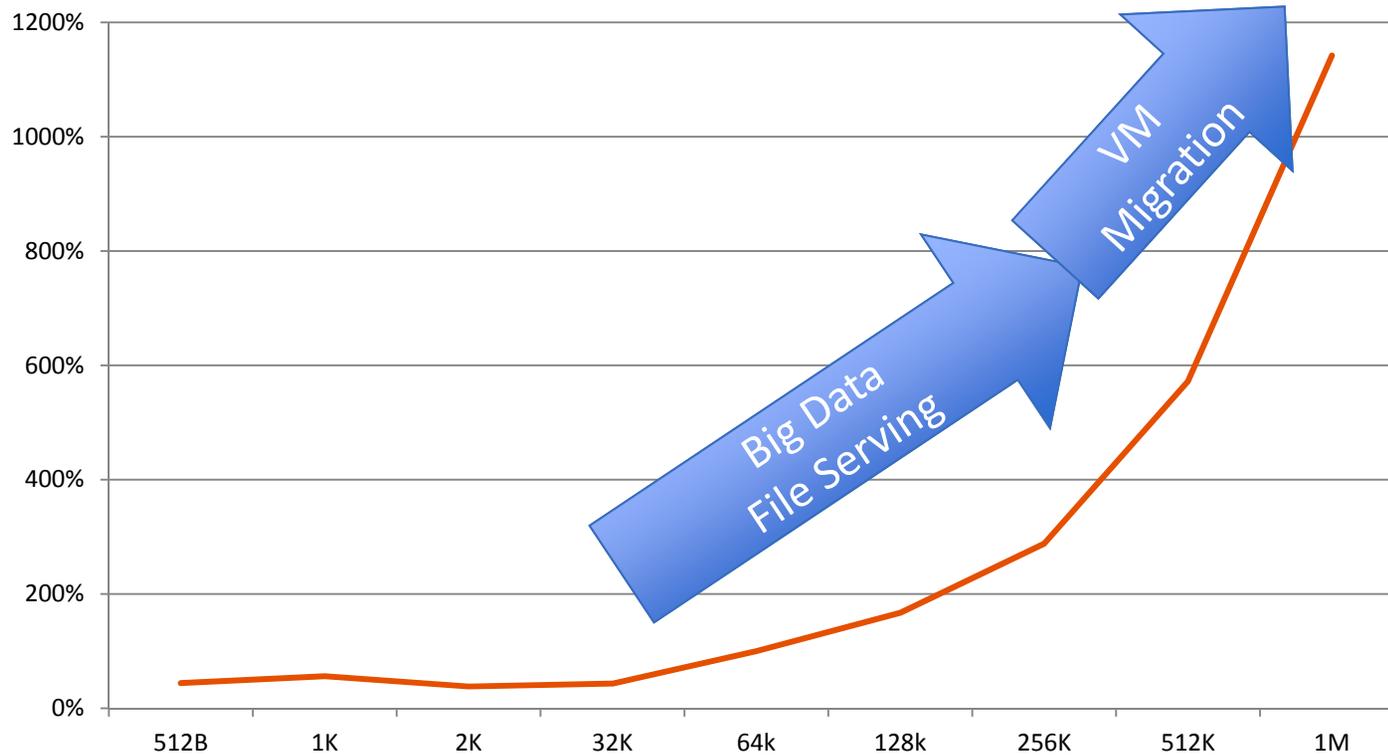
Total Data Center IP Traffic



Enterprise Cloud Needs RDMA



RDMA Read Efficiency Gains vs. TCP/IP



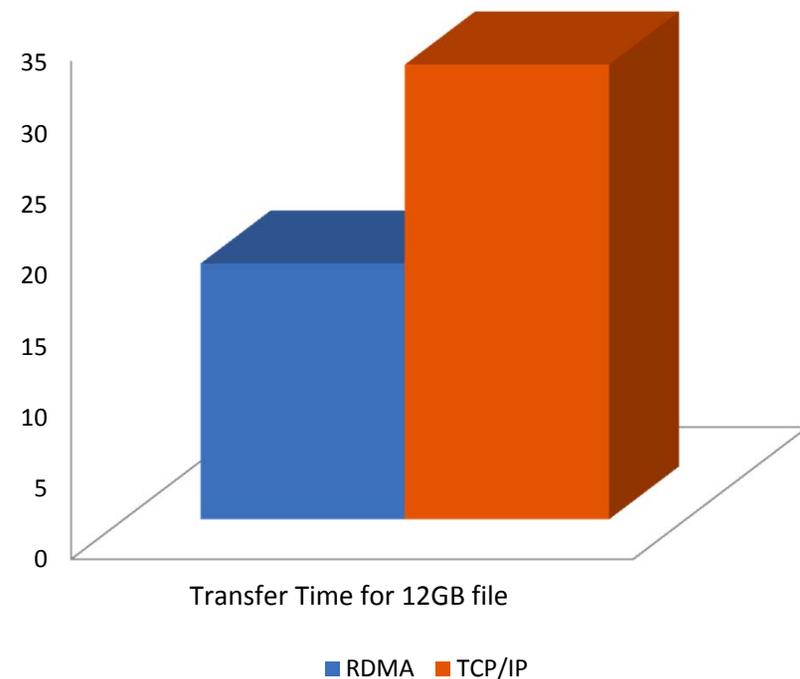
Internal testing - Emulex OCe14000 using SMB 3.0 on Windows Server 2012 R2

Importance of File Transfer Performance



- Our pockets are generating Big Data
 - Growing amount of digital content on mobile devices

RDMA delivers 77% faster transfers

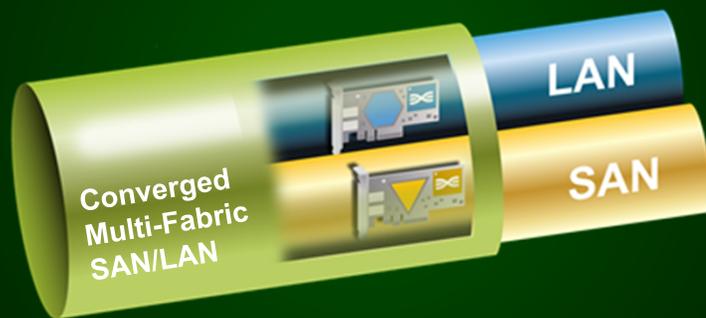


Internal Testing: Emulex OCe14000 Using OFED 3.5.2

Move to Software-defined Convergence



Multi-Fabric Block I/O (FC, FCoE & iSCSI)



▪ 6% CAGR Through 2016*

Software-Defined Convergence



▪ 25% 10/40G CAGR Through 2016*

Benefits of Standardization for Enterprise Cloud



REDUCES COSTS

- ✓ Reduces CAPEX spending through consolidation
- ✓ Reduces OPEX spending by reducing system and networking management
- ✓ Reduces expensive switches, cables and optics required by consolidating network fabrics
- ✓ Reduces power consumption through consolidated fabric

REDUCES COMPLEXITY

- ✓ Run multiple protocols with one converged network fabric
- ✓ Designed with multiple workloads in mind

IMPROVES PERFORMANCE

- ✓ Higher throughput enterprise cloud networks
- ✓ Accelerates data delivery to critical applications and improves time taken to migrate virtual workload
- ✓ Superior small packet performance ensures faster data delivery
- ✓ Reduces power consumption through protocol offload

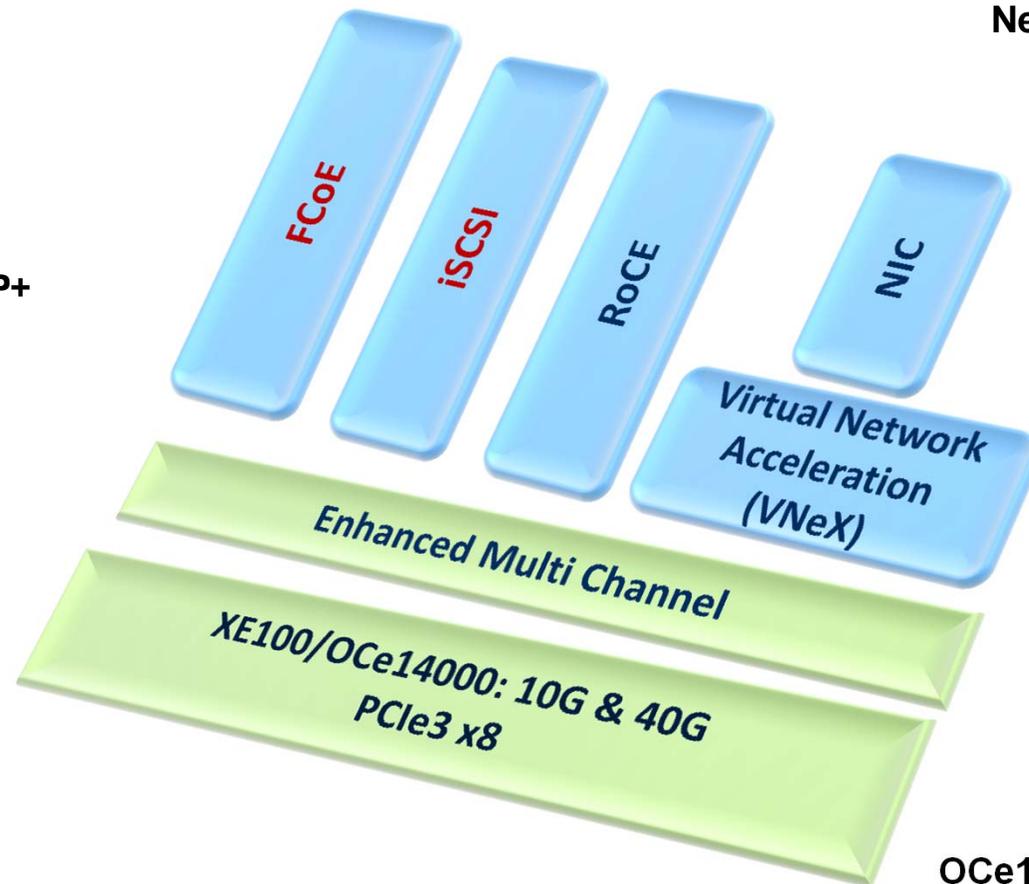
Emulex RoCE Offerings



**XE100 Series 10/40GbE
Network Controller**



**OCe14101/2 10GbE SFP+
Ethernet Adapters**



**OCe14401 40GbE QSFP+
Ethernet Adapters**

Making NFS over RDMA Enterprise Ready



- Today users must specifically configure NFS to use RDMA vs. TCP
- Other platforms have ability to use either transport and prefer RDMA if available
 - Transparent to end user
- Emulex working with Red Hat on TCP/RDMA transparency layer
 - Both TCP and RDMA connections available for high availability/failover

Summary



- Enterprises moving to Web Scale architectures to stay competitive
 - Enterprise Cloud, scale-out applications
- Challenges with large number of apps and virtualization becoming Big Data apps
 - Driving a need to move from TCP/IP to RoCE
- Emulex focused on Enterprise Cloud with its offerings

